



# Callidus to Magnys Dealer Training November 2010

# Callidus to Magnys Dealer Training Overview



## Goal

- Why Magnys
- Logging in
- Commission Transactions
- Commission Calculations

# Why Magnys



## System Background

- Magnys was created over ten years ago for Alltel.
- Magnys was created by Alltel for both wireline and wireless commissions for employees, agents and dealers.

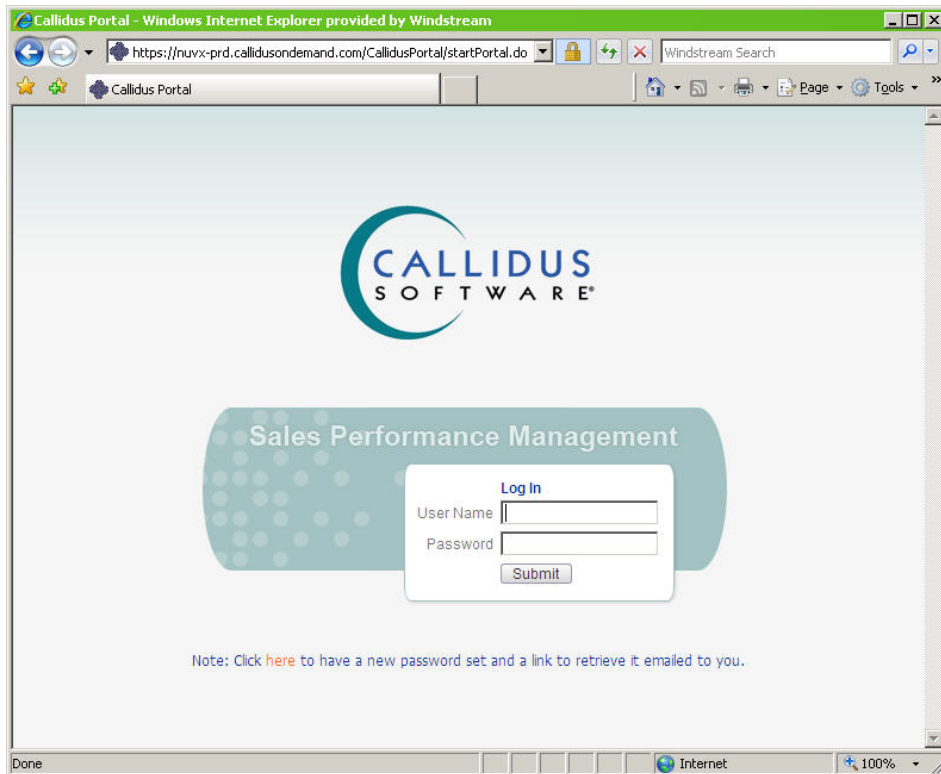
## System Advantages

- Commissionable revenue is totaled in one line item by Customer.
- Commissions can be drilled down to the Customer billing detail to identify billing differences month over month.
- Information can be exported into a usable Excel format for productivity planning.
- Magnys can manage an unlimited number of positions and plans for each Dealer – no need for base dating or weighted averaging.

# Log in page



## Callidus



## Magnys (URL)



# Commission Statements



## Callidus



### Commission Statement

January 2009, Payment Date February 27, 2009

Hyperlinks to: [\(Commission Detail\)](#) [\(Component Detail\)](#)

Component Earnings				
	Earning Group	YTD	QTD	MTD
Quota Billed Revenue Attainment	Commission Paid	\$3,891.98	\$3,891.98	\$3,891.98
Installation and Customer Premise Equipment	Commission Paid	\$0.00	\$0.00	\$0.00
Quota Consistency	Commission Paid	\$0.00	\$0.00	\$0.00
Customer Renewal	Commission Paid	\$0.00	\$0.00	\$0.00
<b>Commission Paid Total</b>		<b>\$3,891.98</b>	<b>\$3,891.98</b>	<b>\$3,891.98</b>
<b>Total Current Billing Month Earnings:</b>				<b>\$3,891.98</b>

Payment Summary			
<b>Total Current Billing Month Earnings:</b>			<b>\$3,891.98</b>
Manual Adjustments Made During Billing Month:			
Spiff is for 4Q Quarterly Conquerors	SPIFF	January 2009	\$300.00
<b>Actual Paid:</b>			<b>\$4,231.56</b>

## Magnys (URL)

**magnys** OCS Logged in as: V017919 JONES COMMUNICATIONS ( ZZ06968 )  
 Summary Statement for : JONES COMMUNICATIONS (18479637) windstream communications [logout](#)

Summary Cycledate: 08/31/2010 [lookup](#) [Excel](#)

**Overall Summary**  
 Vendor Name: JONES COMMUNICATIONS (18479637)

COMP PLAN	COMPONENT	SALES	REVENUE	COMMISSION
STNDRD 10-16	Revenue Portfolio	126	\$ 12,281.9800	\$ 1,351.0178
STNDRD 10-16	SPIFF Incentive	1	\$ 498.3000	\$ 498.3000
<b>Total:</b>		<b>127</b>	<b>\$ 12,780.2800</b>	<b>\$ 1,849.3178</b>

Agents for: JONES COMMUNICATIONS (18479637)

Employee ID: V015571 Address: 4 NORTH 10TH STREET Windstream Contact:  
 Bencze, Anthony R. (Phone: 513/842-7030)

COMP PLAN	SALES IDS	COMPONENT	SALES	REVENUE	COMMISSION
STNDRD 10-16		Revenue Portfolio	126	\$ 12,281.9800	\$ 1,351.0178
STNDRD 10-16		SPIFF Incentive	1	\$ 498.3000	\$ 498.3000
<b>Total:</b>			<b>127</b>	<b>\$ 12,780.2800</b>	<b>\$ 1,849.3178</b>
<b>Employee Total:</b>			<b>127</b>	<b>12780.28</b>	<b>\$ 1,849.3178</b>



# Commission Detail



Callidus



## Commission Detail

January 2009 , Payment Date February 27, 2009

Hyperlinks to: [\(Commission Statement\)](#) [\(Component Detail\)](#)

Quota Billed Revenue Attainment													
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
MTD	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
QTD			\$0.00			\$0.00			\$0.00				\$0.00

Installation and Customer Premise Equipment													
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
MTD	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
QTD			\$0.00			\$0.00			\$0.00				\$0.00

Quota Consistency													
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
MTD	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
QTD			\$0.00			\$0.00			\$0.00				\$0.00

MTD Earnings							
	Quota	Commissionable Revenue	% Attainment	Rate	Ramp %	Count	Amt Earned
Quota Billed Revenue Attainment	\$3,300.00	\$1,853.15	56.16%	105.01%	100.00%	-	\$3,891.98
Installation and Customer Premise Equipment	-	\$0.00	-	20.00%	-	-	\$0.00
Quota Consistency	\$3,300.00	\$2,112.18	64.00%	-	-	0	\$0.00
Customer Renewal	-	-	-	-	-	0	\$0.00
<b>Total Amount Earned:</b>							<b>\$3,891.98</b>



# Commission Detail - Magnys



**magnys** OCS

Logged in as: V017919 JONES COMMUNICATIONS ( ZZ06968 )  
 Detail Statement for : JONES COMMUNICATIONS (18479637)




windstream communications [logout](#)

Detail Cycledate: 08/31/2010 lookup

NUMBER	VENDOR ID	CUSTOMER NAME	BILLING SYSTEM	PRODUCT CODE	REVENUE	ACCOUNT NBR	PRODUCT DESCRIPTION	NOTES	SERVICETYPE	INPUTSEQ	ORIGINAL EFF DATE	PHONE
1	V015571	DUCHESNE HIGH SCHOOL	APT	1000047	1369.11	A2449768	Monthly Recurring Revenue Voice		ADD	933899509	08/31/2010	2449768
2	V015571	DUCHESNE HIGH SCHOOL	APT	1000056	141.12	A2449768	Monthly Recurring Revenue End User Common Line Cha		ADD	933899510		2449768
3	V015571	DUCHESNE HIGH SCHOOL	APT	1000059	77.58	A2449768	Monthly Recurring Revenue Presubscribed Interexcha		ADD	933899511		2449768
4	V015571	DUCHESNE HIGH SCHOOL	APT	1000073	89.97	A2449768	Monthly Recurring Revenue Pots		ADD	933899512		2449768
5	V015571	DUCHESNE HIGH SCHOOL	APT	1000011	0	A2449768	Credits and Adjustments		ADD	933899506		2449768
6	V015571	DOVE BROADCASTING	RC7	1000011	-62.00	R4072753	Credits and Adjustments		ADD	934030247		4072753
7	V015571	DOVE BROADCASTING	RC7	1000040	62.00	R4072753	Monthly Recurring Revenue Local		ADD	934030249		4072753
8	V015571	DOVE BROADCASTING	RC7	1000049	561.15	R4072753	Monthly Recurring Revenue Voxip (VOIP)		ADD	934030251		4072753
9	V015571	GUARDIAN HEALTH CENTER	RC7	1000040	62.00	R4067297	Monthly Recurring Revenue Local		ADD	934025655		4067297
10	V015571	GUARDIAN HEALTH CENTER	RC7	1000011	-62.00	R4067297	Credits and Adjustments		ADD	934025653		4067297
11	V015571	GUARDIAN HEALTH CENTER	RC7	1000049	361.11	R4067297	Monthly Recurring Revenue Voxip (VOIP)		ADD	934025657		4067297
12	V015571	GUARDIAN HEALTH CENTER	RC7	1000042	50.00	R4067297	Monthly Recurring Revenue NuPack		ADD	934025656		4067297
13	V015571	GUARDIAN HEALTH CENTER	RC7	1000035	10.95	R4067297	Monthly Recurring Revenue Internet		ADD	934025654		4067297
14	V015571	DOVE BROADCASTING	RC7	1000042	50.00	R4072753	Monthly Recurring Revenue NuPack		ADD	934030250		4072753
15	V015571	DOVE BROADCASTING	RC7	1000035	10.95	R4072753	Monthly Recurring Revenue Internet		ADD	934030248		4072753
16	V015571	DUCHESNE HIGH SCHOOL	APT	1000019	42.63	A2449768	Long Distance		ADD	934099325		2449768
17	V015571	DUCHESNE HIGH SCHOOL	APT	1000035	514.95	A2449768	Monthly Recurring Revenue Internet		ADD	933899507		2449768

# Magnys Information and Tips



- Magnys Dealer logins begin with ZZ. If you do not know your login, please contact Dealer Support at 877-331-4777.
- Magnys processes commissions nightly, not in three cycles as in Callidus.
- Tickets can be opened directly in Magnys from the Commission Detail Screen by clicking the Submit Ticket icon .
- October 2010 is the first month's data found in Magnys. Previous months detail is in Callidus.
- If something is highlighted/underlined, clicking on it will take you to a more granular level of detail.
- Commissions are calculated nightly. If there are corrections, the new commission will not be adjusted until after nightly processing has completed.
- Use this back button  in Magnys to navigate to previous screens.
- To return to the Magnys home page, in the top left corner, click the Magnys logo .