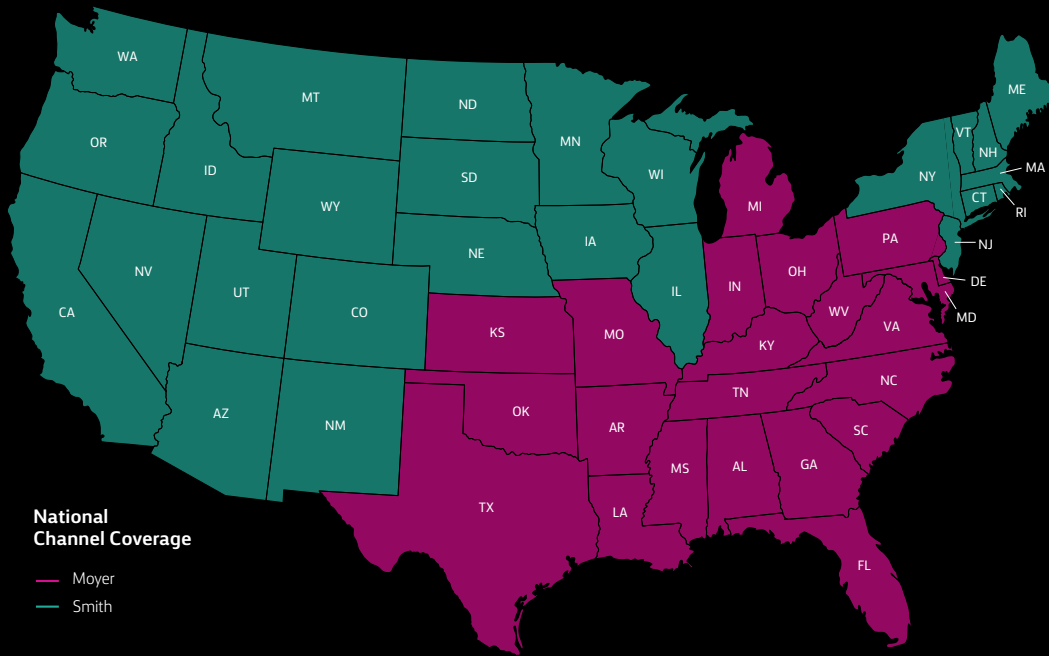




# Channel Coverage Map



Channel Integration expanded nationwide in 2020 providing collaboration between direct and indirect sales channels, operations and engineering for a true partnership. Ask your Channel Manager for more details

## Channel Leaders

**Matt Milliron**  
 Head of Strategic Channels  
 619.804.9508  
[matthew.milliron@windstream.com](mailto:matthew.milliron@windstream.com)

## Regional Channel Leaders

**Nick Moyer**  
 Vice President  
 502.736.2224  
[nick.moyer@windstream.com](mailto:nick.moyer@windstream.com)

**Brad Smith**  
 Vice President  
 970.744.9335  
[james.b.smith@windstream.com](mailto:james.b.smith@windstream.com)

## Business Development Management Team

**Tim Andersen**  
 Business Development Director (Smith)  
 630.200.3153  
[timothy.andersen@windstream.com](mailto:timothy.andersen@windstream.com)

**David Kelly**  
 Business Development Director (Moyer)  
 469.432.7963  
[david.e.kelly@windstream.com](mailto:david.e.kelly@windstream.com)

For coverage in Alaska or Hawaii, please contact Channel Development at [channel.development@windstream.com](mailto:channel.development@windstream.com)

---

## Team Moyer

Leadership: Nick Moyer

---

### Judy Bruk

FL  
678.336.1500  
judy.bruk@windstream.com

### Scott Gonzalez

FL, SC  
904.482.1743  
scott.gonzalez@windstream.com

### Scott Gould

GA, DE, DC, NC, VA, MD  
404.564.1626  
scott.gould@windstream.com

### David Kelly

Dallas, TX, OK  
469.432.7963  
david.e.kelly@windstream.com

### Belinda Leonardi

MI, OH, Western PA  
330.931.2488  
belinda.leonardi@windstream.com

### Mark McGarvie

GA, TN, AL, MS  
201.623.1908  
mark.mcgarvie@windstream.com

### Donald McMahon

Business Development Manager – Dallas, TX  
214.517.0663  
donald.mcmahon@windstream.com

### Mark Mohr

AR, South Texas, LA  
281.773.6134  
mark.mohr@windstream.com

### Doug Watts

IN, KY, MO, KS  
812.453.6900  
douglas.watts@windstream.com

---

## Team Smith

Leadership: Brad Smith

---

### Tim Andersen

IL, WI, MN, ND, SD, IN  
630.200.3153  
timothy.andersen@windstream.com

### Tim Cipriani

NorCal, NV  
925.822.8510  
timothy.cipriani@windstream.com

### Eric Dagg

OR, WA, ID  
eric.dagg@windstream.com  
206.669.4735

### Glenn Kane

Business Development Manager  
New England & Upstate NY  
844.568.7451  
glenn.kane@windstream.com

### David Meier

SoCal, AZ  
949.633.7525  
david.meier@windstream.com

### Christopher Mulheron

Business Development Manager  
NYC, Long Island, NJ, CT, Philadelphia  
585.413.2020  
christopher.mulheron@windstream.com

### Natasha Podgorski

Business Development Manager  
CO, UT, NE, IA, Chicago  
720.529.7620  
natasha.podgorski@windstream.com

### Rosie Pottebaum

CT, MA, PA, Philadelphia, NJ, NYC, Long Island  
215.901.4445  
rosie.pottebaum@windstream.com

### Jorel Potts

CO, IA, NE, NM, UT  
801.993.5523  
jorel.potts@windstream.com

### Michael Tuholski

Business Development manager  
WA, OR, ID, CA, AZ, NV  
360.356.1491  
michael.tuholski@windstream.com

Channel Managers responsible for deals over \$5,000 / 10+ locations

BDMs are responsible for new logo deals <\$5,000 / 1-9 location

### About Windstream Enterprise

Windstream Enterprise collaborates with businesses across the U.S. to drive digital transformation by delivering solutions that solve today's most complex networking and communication challenges.

To learn more about the Windstream Enterprise Channel Program, visit [windstreamenterprise.com/channel-partners](http://windstreamenterprise.com/channel-partners)