

CHANNEL PARTNER

Bigger and Better 12X Plus 5%

Our largest SPIFF in program history just got better

Earn up to 12X SPIFF when you sell OfficeSuite UC® solutions:

SPIFF payouts (paid on strategic solution MRC): OfficeSuite UC SPIFF = 10X

Add SD-WAN for additional 1X

Add Managed Network Security (MNS) for an additional 1X



Up to 12X in incentives when you sell all three solutions PLUS your deal will qualify for the Windstream Enterprise Satisfaction Guarantee!

OFFICESUITE UC PRICING			
Total Number of Seats in Deal	Seat Type		
	Basic	Standard	Advanced
4 to 19	\$14.95	\$23.95	\$34.95
20 to 49	\$9.95	\$18.95	\$29.95
50+	\$7.95	\$17.95	\$28.95

Plus:



Earn an additional 5% residual on UCaaS, SD-WAN and DDoS

SPIFF Terms:

Upfront offer valid from January 1, 2021 through March 31, 2021. All qualifying sales must be new logo/new location deals on 36-month term or longer and include OfficeSuite UC. Up to 12X SPIFF incentives apply to Strategic Solution MRC only. OfficeSuite UC must be sold with four seats or more at or above published OfficeSuite UC pricing published on Q1 2021 Bigger and Better SPIFF flyer. For a complete list of the terms and conditions, visit windstreamenterprise.com/channel-partners/spiff-terms.

5% Residual Terms:

Earn an additional 5% residual commission on strategic solutions MBR sold between April 1, 2019, and December 31, 2021. The additional residual incentive is in addition to the residual amount based on the new commission structure rolled out in April 2019. To qualify, all sales must be customer signed and submitted on/before COB December 31, 2021. All qualifying sales must include one or more strategic solutions on a 24-month term or longer, and have a total deal value of \$500 or greater. The 5% promotional residual will apply to qualifying strategic solutions MBR. Special priced/ICB deals and deals over \$25,000 MBR will require prior approval for eligibility. For a complete list of the terms and conditions, visit windstreamenterprise.com/5percent-incentive.

Satisfaction Guarantee:

Customer must purchase both OfficeSuite UC and SD-WAN to qualify for the Satisfaction Guarantee. Subject to applicable terms and conditions. Three-year service term required. Customer is responsible for payment of all services prior to cancellation. This offer does not apply to any other services provided by Windstream Enterprise or applicable access charges.