

CHANNEL PARTNER

# CONVERT AND WIN 4X SPIFF + 5%

Cash in on OfficeSuite UC® and SD-WAN conversions

## Earn 4X on OfficeSuite UC and SD-WAN MRC sold for conversion of existing customers



By selling both OfficeSuite UC and SD-WAN, your deal will qualify for the Satisfaction Guarantee!

Plus:



Earn an additional 5% residual on UCaaS, SD-WAN and DDoS

### OFFICESUITE UC PRICING

Total Number of Seats in Deal	Seat Type		
	Basic	Standard	Advanced
4 to 19	\$14.95	\$23.95	\$34.95
20 to 49	\$9.95	\$18.95	\$29.95
50+	\$7.95	\$17.95	\$28.95

**SPIFF Terms\*:** Offer valid from April 1, 2021, through June 30, 2021. 4X SPIFF is paid on OfficeSuite UC and SD-WAN MRC only when either product is added as a new product to an existing customer account as a conversion. Approval required for SPIFFs paid on existing accounts that reduce MRR by 25% or more. Eligible Sales must be customer signed and submitted on or before Close of Business (COB) on June 30, 2021, and must be on a 36-month term or longer. Signed co-term amendment must be 36 months or longer to qualify. Special priced/ICB deals and deals over \$25,000 MBR will require prior approval for eligibility. [See here for the complete list of terms and conditions.](#)

**5% Residual Terms\*:** Earn an additional 5% residual commission on strategic solutions MBR sold between April 1, 2019, and December 31, 2021. To qualify, all sales must be customer signed and submitted on/before COB December 31, 2021. All qualifying sales must include one or more strategic solutions on a 24-month term or longer and have a total deal value of \$500 or greater. The 5% promotional residual will apply to qualifying strategic solutions MBR. [See here for the complete list of terms and conditions.](#)

**Satisfaction Guarantee:** Customer must purchase OfficeSuite UC and/or SD-WAN to qualify. Three-year service term required. Customer is responsible for payment of all services prior to cancellation. Applicable access charges, taxes, fees and surcharges are excluded from this guarantee. [See the flyer here for additional details.](#)

\*Qualifying details above are abbreviated. Please refer to individual links for a complete list of terms and conditions.