



# Bigger and Better OfficeSuite UC SPIFF Up to 9X Plus 5%

## Earn up to an 9X SPIFF when you sell OfficeSuite UC<sup>®</sup> solutions



### Eligible Deal Types:

New Logo, Upsell and Conversion OfficeSuite UC = 8X

**PLUS** earn an additional 1X when you quote and contract New Logo OfficeSuite UC in WE Connect Partners portal

Earn an additional 5% residual on UCaaS, SASE, SSE, SD-WAN and DDoS

Combine OfficeSuite UC with SASE, SSE or SD-WAN to take advantage of our solution guarantees.



**SPIFF Terms\***: Offer valid from April 1, 2023 to June 30, 2023. All qualifying sales must include new OfficeSuite UC MRC on 36-month term or longer. Up to 9X SPIFF incentives apply to OfficeSuite UC MRC only. Minimum of 4 OfficeSuite seats and \$100 in net OfficeSuite MRC required. Deals over \$25,000 MRC will require prior SPIFF eligibility approval. [See here for the complete list of terms and conditions.](#)

**5% Residual Terms\***: Earn an additional 5% residual commission on strategic solutions MBR sold between April 1, 2019, and December 31, 2023. To qualify, all sales must be

customer signed and submitted on/before COB December 31, 2023. All qualifying sales must include one or more strategic solutions on a 24-month term or longer and have a total deal value of \$500 or greater. The 5% promotional residual will apply to qualifying strategic solutions MBR. [See here for the complete list of terms and conditions.](#)

\*Qualifying details above are abbreviated. Please refer to individual links for a complete list of terms and conditions.