



THE ONE AND ONLY SPIFF

Earn up to 8X

The ONE Partner Program (ONE) by Windstream Enterprise has only one goal—creating long-term value for our partners.

With our competitive incentives in the ONE Partner program, you can earn up to an **8X SPIFF** when you sell any of our best-in-class networking and next-generation security solutions.

How does it work?

Earn 5X when you sell SD-WAN, SASE or SSE in the Windstream Enterprise Ideal Opportunity Profile (IOP):

- + 5 or more locations or
- + \$10K+ in new MRR

Earn an **additional 3X** when your opportunity is a new logo

8X total SPIFF potential when combined

To learn more about the ONE Partner Program and our compensation, visit windstreamenterprise.com/channel-partners

SPIFF Terms*: Offer valid from July 1, 2023, to September 30, 2023. All qualifying sales must include new SASE, SSE or SD-WAN MRC on 36-month term or longer. Excludes deals in the Fed/Gov and K-12 Education vertical. The ONE and Only SPIFF incentives apply only to deals with either: a) \$10,000 or more in MRC or b) 5 or more service locations as defined by the Windstream Enterprise Ideal Opportunity Profile (IOP). Additional New Logo 3X SPIFF only available to a customer who is not receiving services and has not received any services in the prior six (6) months from Windstream Enterprise. Deals over \$25,000 MRC will require prior SPIFF eligibility approval. [See here for the complete list of terms and conditions.](#)

5% Residual Terms*: Earn an additional 5% residual commission on strategic solutions MBR sold between April 1, 2019, and December 31, 2023. To qualify, all sales must be customer signed and submitted on/before COB December 31, 2023. All qualifying sales must include one or more strategic solutions on a 24-month term or longer and have a total deal value of \$500 or greater. The 5% promotional residual will apply to qualifying strategic solutions MBR. [See here for the complete list of terms and conditions.](#)

*Qualifying details above are abbreviated.



Plus, earn an additional 5% residual on UCaaS, SASE, SSE, SD-WAN and DDoS