



Unrivaled SASE and SD-WAN SPIFF

8x Plus 5%

Maximize your incentives
when you sell SASE or SD-WAN
with OfficeSuite UC[®]



Earn an additional 5%
residual on UCaaS, SASE,
SD-WAN and DDoS

Earn up to 8X SPIFF with these Eligible Deal Types:

New logo SASE or SD-WAN = 3X

Upsell and Conversion SASE or SD-WAN = 3X

New Logo SASE or SD-WAN plus OfficeSuite UC = 8X

Upsell new SASE or SD-WAN on existing OfficeSuite UC location = 8X

Combine OfficeSuite UC with SASE or SD-WAN to take advantage of our solution guarantees.



SPIFF Terms*: Offer valid from October 1, 2022 to December 31, 2022. All qualifying sales must include new SASE or SD-WAN MRC on 36-month term or longer. 3X and 8X SPIFF incentives apply to SASE or SD-WAN and OfficeSuite UC MRC only. SASE or SD-WAN must be sold with new OfficeSuite UC or on an existing OfficeSuite UC location to qualify for 8X SPIFF. Deals over \$25,000 MRC will require prior SPIFF eligibility approval. [See here for the complete list of terms and conditions.](#)

5% Residual Terms*: Earn an additional 5% residual commission on strategic solutions MBR sold between April 1, 2019, and December 31, 2022. To qualify, all sales must be

customer signed and submitted on/before COB December 31, 2022. All qualifying sales must include one or more strategic solutions on a 24-month term or longer and have a total deal value of \$500 or greater. The 5% promotional residual will apply to qualifying strategic solutions MBR. [See here for the complete list of terms and conditions.](#)

*Qualifying details above are abbreviated. Please refer to individual links for a complete list of terms and conditions.